

## ORGANIZATION COMPANY IN A NUTSHELL

- State-owned limited liability company
- Port of Tallinn is a landlord port
- We provide infrastructure land, quays and sea approaches
- Private operators provide superstructure:
  - handling equipment and warehousing



## **POSITION**WE ARE DIFFERENT!



- Unique geographical position
- Ideal natural conditions
- Well-developed infrastructure
- Highest quality and environmental concern
- European service standard, focus on safety
- Free zone
- Land availability



## **CORPORATE STRUCTURE**

THREE DIMENSIONS OF MANAGING



Minister of Economic Affairs and Communications

8 members, 4 appointed by Minister of Economic Affairs and Communications, 4 appointed by Minister of Finance

Appointed by Supervisory Board

## **RESULTS IN 2012**

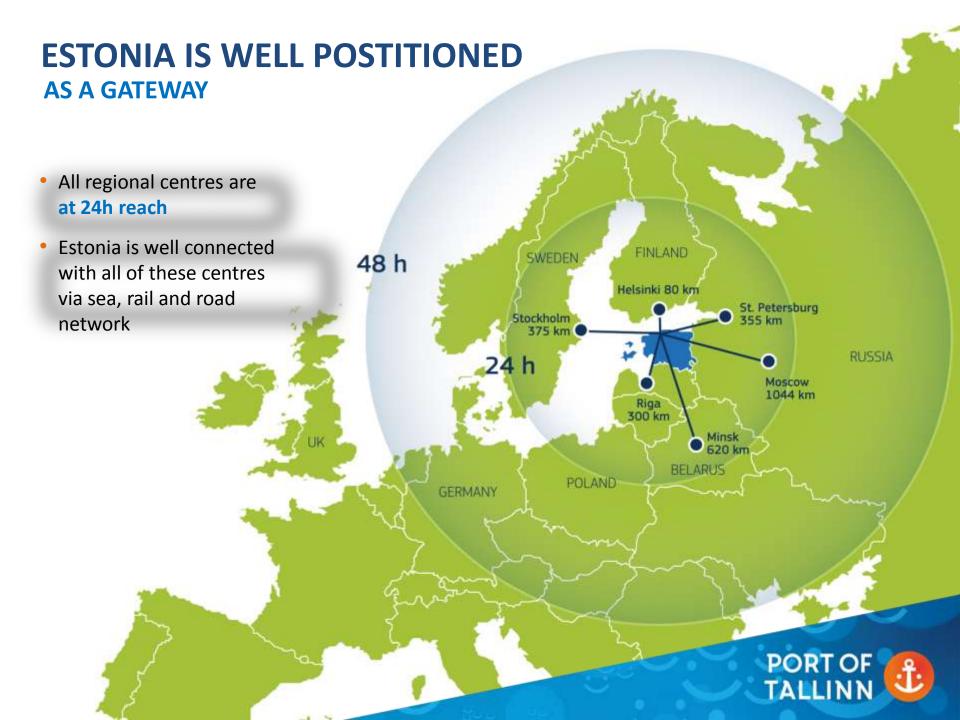
#### OF THE PORT OF TALLINN

- 29,5 mln tons of cargo
- 8,84 mln passengers
- 1966 cargo ship calls
- 5 277 passenger ship calls
- 297 cruise ship calls









### **REGULAR CARGO LINES** Ro-Ro Container lines -Rauma Gäevie Kapellskär Stockholm St. Petersburg Riga Claipeda Grimsby I Immingham Bremerhaven Hambui ... Rotterdam Harwich Tilbury Sheerness Antwerpen PORT OF TALLINN Zeebnunge

# SEVERAL OPERATIONAL CONATINER BLOCK TRAINS

BY ESTONIAN RAILWAYS





## **CLIENTS**OF THE PORT OF TALLINN



- Major shipping-lines, including
   Maersk, MSC, CMA CGM, APL, Tschudi Lines, Unifeeder, Team Lines, Tallink,
   Viking Line, Eckerö Line, Navirail, Transfennica, KESS, Mann Lines
- Major terminal operators, including
   Vopak E.O.S, Oiltanking, ArcelorMittal, Vesta Terminal Tallinn (Mercuria Energy), Neste, Alexela (Trafigura), Nynas, DBT (Akron), Coal Terminal (KruTrade), Muuga CT, Esteve Terminal, Assistor, Autolink, Refetra, Tridens, Baltic Scrap Terminal, MGT Muuga Grain Terminal, Stivis, Kuusakoski, Katoen Natie





## **MUUGA HARBOUR**

is specialized on handling of goods of transit origin

TERRITORY 524.2 ha

AQUATORY 752 ha

TOTAL LENGTH OF BERTHS 5.9 km

**NUMBER OF BERTHS** 28

MAX. DEPTH 18 m

MAX. LENGTH OF A VESSEL 300+ m



## **DEVELOPMENTS**

- **MUUGA HARBOUR** 
  - Container terminal
  - LNG terminal
  - **LPG Terminal**
  - Enlargements of oil terminals
  - Enlargement of fertilizers terminal
- Fertilizers' granulation complex
- 2 warehouse complexes
- Power generation project









### **INDUSTRIAL PARKS**

#### **ADVANTAGES**



- Good location, immediate closeness of the harbour
- Good access to berths and terminal
- Swift movement of cargo between industrial park and terminals
- Substantial cost effect by limiting customs procedures and avoiding customs securities
- Synergy between different add value centers located in the harbor area
- Unlimited time of storage
- Long-term land contracts, reliable partner state enterprise Port of Tallinn.
- Location within the free zone.



## **PALDISKI SOUTH HARBOUR**





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## **DEVELOPMENTS**

### **PALDISKI SOUTH HARBOUR**



- Refinery
- Steel plant
- Bioethanol plant















## **ICEBREAKER**









## **ENERGY**

### **SERVICES**

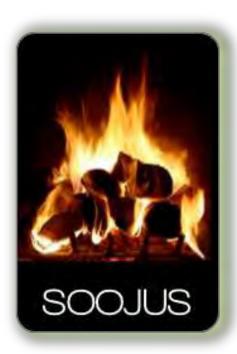




Electricity
Sale and network
service



Water and waste water



Heating



# WASTE HANDLING



- Recyclable Waste and Packaging
- Hazardous Waste
- Mixed Domestic Waste
- Other Waste
- Cargo Residue
- Organic Waste
- Sewage, Bilge and Sludge





## **SUMMARY**

- Perfectly located port in a favourable economic environment
- Vicinity of growing markets
- Expansion and development capacity
- Long-term concessions granting stable business



